

## **Malaysia** Results Review

4Q15: below expectations

23 February 2016

Property | Real Estate

#### **Buy** (Maintained)

MYR1.60

MYR1.21

USD515m

MRC MK

## **Malaysian Resources Corp**

### **Earnings Turnaround To Be More Gradual**

We believe MRCB's earnings turnaround should be more visible in 2H as progress billings from 9 Seputeh pick up, while earnings from LRT3 PDP fees and new construction contracts kick in. Maintain BUY and MYR1.60 TP (32% upside). Earnings visibility is underpinned by its MYR4.3bn construction orderbook and MYR1.6bn unbilled property sales.

**Earnings momentum to pick up.** We expect Malaysian Resources Corp's (MRCB) earnings to gradually turnaround from mid-FY16. While earnings from the property development division may be slow, the construction division will likely see stronger earnings from newer contracts and the kicking in of light rail transit 3 (LRT3) project delivery partner (PDP) fees from June onwards. Meanwhile, the KL Sports City deal is on track, and works have already started since January.

We expect MYR700m sales in 2016 vs management's MYR1bn target. New launches in FY16 include The Grid (next to MRT 2 station), 3 Residences Kajang and Semarak City.

**Forecasts.** We lower our FY16-17 earnings forecasts by 10-12% as the substructure works for 9 Seputeh would take a longer period given the scale. Unbilled sales and construction orderbook stand at MYR1.6bn and MYR4.3bn (excluding KL Sports City) respectively.

**Maintain BUY.** Our MYR1.60 TP is based on a 30% discount to RNAV. Key risks to our earnings are delay in projects and worse-than-expected market conditions.

#### 4Q15 earnings - Below expectations

(MYRm)	4Q15	3Q15	QoQ	4Q14	YoY	Comments
Revenue	388.2	374.1	3.8%	487.2	-20.3%	
EBIT	51.3	62.0	-17.3%	71.7	-28.5%	
EBIT (%)	13.2%	16.6%		14.7%		Margin was mainly dragged down by the construction division
NI	26.8	5.6	375.2%	(5.3)	n.m.	
Core NI	4.8	5.6	-15.1%	(5.3)	n.m.	Core earnings lifted by disposal gain and the reversal of deferred tax
Core NI (%)	1.2%	1.5%		-1.1%		

Source: Company data, RHB

**4Q15** results miss expectations. 4Q core numbers were affected by the slow progress billings, a slight delay in construction works, and upfront cost incurred to negotiate future construction contracts. Headline profit was, however, skewed by the completion of the disposal of Nu Sentral (MYR70m), and the reversal of deferred tax arising from the re-assessment of the government interim payment received in respect of Eastern Dispersal Link (EDL). New property sales achieved MYR597m vs MYR1.08bn in 2014.

Forecasts and Valuations	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Total turnover (MYRm)	1,514	1,697	1,936	2,285	2,412
Reported net profit (MYRm)	136	330	91	120	117
Recurring net profit (MYRm)	41	19	91	120	117
Recurring net profit growth (%)	na	(53.0)	369.7	31.9	(2.5)
Recurring EPS (MYR)	0.02	0.01	0.05	0.06	0.05
DPS (MYR)	0.03	0.00	0.00	0.00	0.00
Recurring P/E (x)	50	111	26	22	22
P/B (x)	1.07	0.96	0.96	0.92	0.88
P/CF (x)	2.75	2.40	2.55	na	na
Dividend Yield (%)	2.1	0.0	0.0	0.0	0.0
EV/EBITDA (x)	14.3	8.5	13.6	14.4	15.0
Return on average equity (%)	7.5	15.6	3.7	4.3	4.0
Net debt to equity (%)	146.6	123.8	97.4	107.4	115.2
Our vs consensus EPS (adjusted) (%)			(28.9)	(27.5)	(29.3)

Source: Company data, RHB

Share Data	
Avg Daily Turnover (MYR/USD)	2.68m/0.63m
52-wk Price low/high (MYR)	0.80 - 1.48
Free Float (%)	35
Shares outstanding (m)	1,787
Estimated Return	32%

**Target Price:** 

Market Cap:

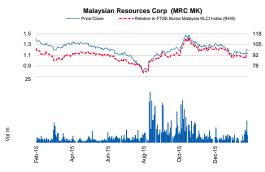
Bloomberg Ticker:

Price:

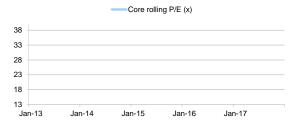
# Shareholders (%) Employees Provident Fund 38.4 Gapurna SB 16.7 Lembaga Tabung Haji 10.1

#### Share Performance (%) YTD 1m 3m 6m 12m Absolute (5.5)6.1 (10.4)33.0 (14.2)Relative (4.4)(11.2)26.7 (6.8)

Source: Bloomberg



Source: Bloomberg



Source: Bloomberg

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## **Financial Exhibits**

Profit & Loss (MYRm)	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Total turnover	1,514	1,697	1,936	2,285	2,412
Cost of sales	(1,145)	(1,537)	(1,767)	(2,130)	(2,261)
Gross profit	369	160	170	155	150
Gen & admin expenses	(172)	43	(66)	(28)	(15)
Other operating costs	118	344	187	199	195
Operating profit	316	547	291	326	331
EBITDA	354	590	365	408	420
Depreciation of fixed assets	(39)	(43)	(74)	(81)	(90)
Operating profit	316	547	291	326	331
Net income from investments	38	8	8	9	9
Interest income	38	40	40	40	40
Interest expense	(171)	(224)	(173)	(174)	(184)
Pre-tax profit	221	370	166	200	195
Taxation	(53)	(6)	(41)	(50)	(49)
Minority interests	(31)	(34)	(33)	(30)	(29)
Reported net profit	136	330	91	120	117
Recurring net profit	41	19	91	120	117

Source: Company data, RHB

Key Ratios	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Revenue growth (%)	61.0	12.0	14.1	18.0	5.5
Operating profit growth (%)	3032.9	73.3	(46.8)	12.3	1.3
Recurring net profit growth (%)	0.0	(53.0)	369.7	31.9	(2.5)
Recurrent EPS growth (%)	0.0	(54.8)	322.8	20.7	(2.5)
Gross margin (%)	24.4	9.4	8.8	6.8	6.2
Operating EBITDA margin (%)	23.4	34.8	18.8	17.8	17.4
Operating margin (%)	20.8	32.2	15.0	14.3	13.7
Recurring net profit margin (%)	2.7	1.1	4.7	5.3	4.9
Return on average assets (%)	2.0	4.7	1.1	1.3	1.2
Return on average equity (%)	7.5	15.6	3.7	4.3	4.0
Net debt to equity (%)	146.6	123.8	97.4	107.4	115.2
Interest cover (x)	1.84	2.44	1.68	1.87	1.80
Capex/Free cash flow (%)	22.4	269.1	55.7	(499.9)	(6868.5)
BVPS (MYR)	1.13	1.27	1.26	1.32	1.37
DPS (MYR)	0.03	0.00	0.00	0.00	0.00
Dividend payout ratio (%)	32.7	0.0	0.0	0.0	0.0
Free cash flow per share (MYR)	0.34	(0.85)	0.21	(0.18)	(0.29)

Source: Company data, RHB

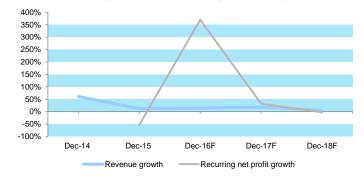
Cash flow (MYRm)	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Operating profit	316	547	291	326	331
Depreciation & amortisation	39	43	74	81	90
Change in working capital	583	493	744	(287)	(236)
Operating cash flow	938	1,083	1,108	121	184
Interest received	38	40	40	40	40
Interest paid	(171)	(224)	(173)	(174)	(184)
Tax paid	(53)	(6)	(41)	(50)	(49)
Cash flow from operations	752	893	933	(64)	(9)
Capex	(168)	(2,402)	(520)	(318)	(616)
Other investing cash flow	126	(372)	(600)	0	(130)
Cash flow from investing activities	(42)	(2,774)	(1,120)	(318)	(746)
Dividends paid	(17)	(45)	-	-	-
Proceeds from issue of shares	218	(56)	-	-	-
Increase in debt	180	(303)	-	-	-
Other financing cash flow	-	0	-	-	-
Cash flow from financing activities	382	(403)	-	-	-
Cash at beginning of period	603	661	522	799	558
Total cash generated	1,091	(2,285)	(186)	(381)	(755)
Implied cash at end of period	1,694	(1,624)	335	418	(197)

Source: Company data, RHB

Balance Sheet (MYRm)	Dec-14	Dec-15	Dec-16F	Dec-17F	Dec-18F
Total cash and equivalents	664	524	802	560	358
Inventories	874	552	796	939	1,057
Accounts receivable	748	1,095	1,273	1,502	1,652
Other current assets	978	524	1,024	1,024	1,024
Total current assets	3,264	2,694	3,894	4,025	4,091
Total investments	6	5	5	5	5
Tangible fixed assets	2,084	3,748	4,194	4,430	4,956
Intangible assets	139	317	317	317	317
Total other assets	1,549	325	982	1,051	836
Total non-current assets	3,778	4,396	5,498	5,803	6,115
Total assets	7,042	7,090	9,392	9,828	10,206
Short-term debt	1,391	1,042	1,042	1,042	1,042
Accounts payable	653	1,188	2,854	2,940	2,971
Other current liabilities	527	55	55	55	55
Total current liabilities	2,571	2,285	3,951	4,037	4,068
Total long-term debt	2,300	2,345	2,490	2,690	2,890
Other liabilities	107	146	146	146	146
Total non-current liabilities	2,407	2,492	2,637	2,837	3,037
Total liabilities	4,977	4,777	6,588	6,874	7,105
Share capital	1,760	1,787	2,154	2,154	2,154
Retained earnings reserve	(155)	83	174	294	412
Other reserves	380	390	390	390	390
Shareholders' equity	1,985	2,260	2,718	2,839	2,956
Minority interests	79	53	86	116	145
Other equity	-	(0)	-	-	-
Total equity	2,065	2,313	2,804	2,954	3,101
Total liabilities & equity	7,042	7,090	9,392	9,828	10,206

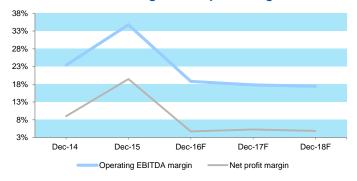
Source: Company data, RHB

#### Revenue growth vs Recurring net profit growth



Source: Company data, RHB

#### **EBITDA** margin vs Net profit margin



Source: Company data, RHB



Figure 1: MRCE FYE Dec (MYRm)	3QFY15	4QFY15	QoQ (%)	YoY (%)	FY14	FY15	YoY (%)	Comments
Revenue	374.1	388.2	3.8	(21.9)	1,514.8	1,696.7	12.0	The slower YoY growth was due to the completion of Q Sentral in 2014.
EBITDA	67.0	56.3	(16.0)	(39.3)	431.1	564.1	30.8	
EBITDA Margin	17.9	14.5	( 1 1)	(,	28.5	33.2		
(%)								
Depreciation	(5.0)	(5.0)	0.0	0.0	(15.0)	(17.0)	13.3	
EBIT	62.0	51.3	(17.3)	(41.6)	416.1	547.1	31.5	The lower margin was affected by the construction division.
EBIT Margin (%)	16.6	13.2			27.5	32.2		
Interest expense	(44.5)	(50.7)	14.1	26.1	(171.2)	(184.8)	8.0	
Interest income	0.0	0.0	nm	nm	0.0	0.0	n.m.	
Associates	0.0	(0.2)	nm	nm	(24.3)	7.9	(132.4)	
EI/Others	0.0	0.0	nm	nm	0.0	0.0	n.m.	
Pretax profit	25.3	0.4	(98.5)	(99.1)	220.6	370.1	67.8	
Pretax Margin (%)	6.8	0.1			14.6	21.8		
Tax	(18.7)	38.3	(304.1)	(511.2)	(53.3)	(6.1)	(88.6)	4Q tax was lifted by the reversal of deferred tax.
Effective tax rate (%)	74.0	n.m.			24.1	1.6		
Minority Interest	(2.2)	(7.2)	236.4	20.3	(30.9)	(33.6)	8.9	
Net Profit	5.6	26.8	375.2	(2.2)	152.6	330.4	116.5	Headline earnings were skewed by the disposal gain from Nu Sentral.
Core Profit	5.6	4.8	(15.1)	(82.5)	41.3	19.4	(53.1)	
Net Margin (%)	1.5	1.2	` ′	` ,	2.7	1.1	` ′	

Source: RHB



23 February 2016

Property | Real Estate

Figure 2: MRCB's RNAV breakdown

Ongoing Development	Acres	GDV (MYR m)	Stake	NPV @ 13%
Q Sentral Office Tower	1.9	1,228	66%	18.0
Sentral Residences	2.4	1,307	51%	22.7
Seri Iskandar - Phase 2	245.0	321	70%	4.4
PJ Sentral - Celcom Tower	2.3	428	100%	25.1
PJ Sentral - MBSB Tower	-	239	100%	14.0
PJ Sentral - MyIPO Tower	-	250	100%	14.7
Burwood, Australia	1.2	182	100%	6.2
9 Seputeh, Old Klang Road	8.0	795	100%	19.5
Penang Sentral Phase 1-2	6.0	590	100%	37.2
Penang Sentral Phase 3-7	16.7	2,100	70%	87.3
The Grid, Kia Peng	1.0	387	100%	16.7
KL Sentral - Lot F	5.7	3,113	100%	272.7
Kajang Utama, 3 Residences	4.1	234	100%	19.1
Putrajaya office tower	1.8	336	70%	17.4
Semarak City, Setapak	27.4	2,977	100%	119.4
Lot 349, KL Sentral (service apartments)	4.9	1,272	100%	94.7
Suria Subang	3.2	401	100%	19.8
Selboume 2, Shah Alam	2.4	198	100%	10.3
PJ Sentral - Tower 1	-	700	100%	58.1
PJ Sentral - Tower 5	-	455	100%	41.8
Seri Iskandar - Phase 3	159.0	350	70%	9.2
Rahman Putra - Phase 1	5.5	84	100%	4.2
Rahman Putra - Phase 2	4.1	175	100%	7.9
Rahman Putra - Phase 3	4.6	307	100%	12.6
Kwasa Sentral	64.1	8,000	70%	200.6
New Jalan Kia Peng development	1.9	1,300	100%	59.4
Pulai, Johor	67.5	1,100	100%	34.7
Cyberjaya City	113.3	8,000	70%	139.8
Bukit Jalil		10,000	85%	207.9
Subtotal		46,829		1,595.6

Investment / For Sale properties	Location	Mkt value (MYR m)	BV (MYR m)	Net surplus (MYR m)
Shell Tower & Ascott Residences	KL Sentral	908.0	528.5	284.6
Plaza Alam Sentral	KL Sentral	147.0	74.3	54.6
Sooka Sentral	KL Sentral	90.8	50.0	30.6
Kompleks Sentral	Segambut	52.0	30.1	16.4

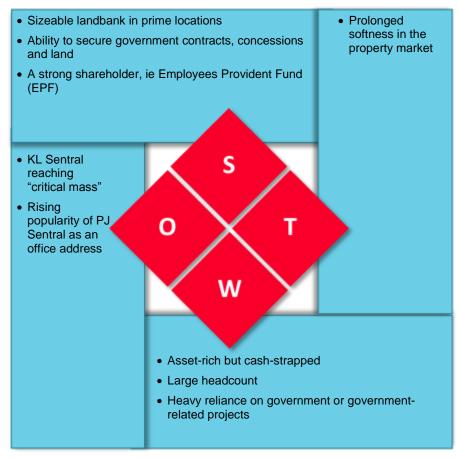
Subtotal 386.1

Others	FV based on RHB's TP (MYRm)	BV (MYR m) įuity valu	e/surplus (MYRm)
Construction (12x 1- year forward earnings)			257.1
31% MQ REIT	253.6	264.0	(10.4)
LRT 3 PDP (based on DCF)			190.2
Shareholders Funds (excl. construction)			2,782.22
TotalRNAV			5,200.84
Share base			2,280.19
RNAV per share			2.28
Discount			30%
Target Price (MYR)			1.60

Source: RHB



## **SWOT Analysis**



## **Recommendation Chart**



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2015-12-04	Buy	1.60	1.27
2015-11-20	Buy	1.60	1.35
2015-11-17	Buy	1.60	1.36
2015-11-13	Buy	1.80	1.43
2015-09-28	Buy	1.50	1.18
2015-08-25	Buy	1.00	0.81
2015-04-23	Neutral	1.31	1.30
2015-04-08	Neutral	1.31	1.24
2015-02-24	Neutral	1.40	1.36
2014-12-16	Neutral	1.40	1.05

Source: RHB, Bloomberg



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